# **Examples of Objectives and Goals**

# Example 1:

Unit Goal (Broadly Written): Increase Enrollment at Sikeston. FY 21

**Objective:** Increase enrollment at the Sikeston location by 10% from the 2019 fall enrollment by January 2021.

# Example 2:

Unit Goal (Broadly Written): Reduce Attrition of Transitional Students FY 21

**Objective:**Reduce attrition of students in transitional courses by 10% based<br/>on FY 18 cohort data by fall 2022.

# Example 3:

Unit Goal (Broadly Written): Expand Patronage of Library Services. FY 21

**Objective:**Expand the types of patronage groups using Library Services by<br/>5% over fall 2018 data by January 2021.

# Write SMART Objectives

- S SPECIFIC state exactly what you aim to do
- M MEASURABLE qualify it
- A **ACTION ORIENTED** requires action to achieve
- R **REALISTIC** can you do it?
- T **TIME-LIMITED** set a deadline

Under each Objective, specific tasks or "action plans" are implemented in an attempt to accomplish your stated goals and Objectives.

**NOTE**: An *Objective* is a statement of what you will achieve and by when. If your statement does *not* meet the *SMART* criteria, it may be a unit *goal*, which is broader in overall scope than an Objective. *Objectives* are specific to each Planning Unit. If it will take longer than one planning year, you may wish to break the *Objective* into two or three phases, each of which can be completed within the given planning year.